

Subject Matter of Motion	Substantially reduce or eliminate STaC Fees for 24 months
Issue Statement	In-Person Clubs are struggling to attract players and to offer appealing options. STaCs are appealing to advancing players and novices alike. The additional fees create a price burden for players and work in the wrong direction for increasing demand for club play. We recognize that modest extra costs (one director overseeing cumulative overall scores and awards) but we believe these are small relative to the revenue generated.
The motion:	We move that the ACBL suspend or greatly reduce the table fee increment charged for STaC games for 24 months beginning when this change becomes effective. This reduction shall be limited to 4 STaCs per Unit per 12 month period. <i>(By approving this motion the Advisory Council grants the AC Chair latitude to enable passage of this motion).</i>
Material impacts	We expect club revenue to increase as more tables will play for the normal table fee. We expect the ACBL income will be reduced by that portion of table fees that derive solely from the reduction of these STaC fees.
Reasons why the Advisory Council should adopt the motion	This is a meaningful way to support clubs working to promote in-person bridge. We strongly believe this STaC fee reduction is temporary and we believe that two years is more than enough time for clubs to stabilize in the new environment.
Risk if the motion is not approved	Clubs will find STaCs less attractive until they have reached a steady stable attendance. Fewer clubs will subscribe. Players will continue paying more for STaC games, even when they might not benefit from overall award enhancements (Some STaC games have no equivalent and must be run stand-alone).

Respectfully Submitted,
Steve Moese K082411
Chair, Teachers and Club Managers Committee
ACBL Advisory Council