

Date: 19 JUL 2021

Board of Governors meeting documents: <http://www.acbl.org/Board of Governors-meeting-docs>D11 Board of Governors Library: [http://www.district11bridge.com/ACBL\\_board\\_reports.html](http://www.district11bridge.com/ACBL_board_reports.html)Zoom meeting URL pending. Audio: [http://www.district11bridge.com/Monitors/210719\\_001Board of GovernorsAudio.MP3](http://www.district11bridge.com/Monitors/210719_001Board of GovernorsAudio.MP3)

**Executive Summary - Board of Governor's Meeting - Video Conference.** Here are the highlights:

- **Membership** down **14,476 (-9.0%)** versus 1 year ago (146,799 vs 161,275).
- **New Members lag las year** 2,277 vs 5,719. 1,254 guest members have joined
- **Over 2300 clubs have renewed sanctions.**
- **Tables Count:**

	Mar	Apr	May	June
<b>Virtual Clubs</b>	140,724	116,846	112,112	87,799
<b>F2F Clubs</b>	4,525	9,702	18,462	37,942
<b>BBO</b>	231,921	219,667	220,000	205,717

- End June 885 clubs returned of F2F play. 800 Active guest members. 840 converted to members (\$29 first year membership).
- More than 2300 **sanctions** have renewed for 2021.
- April (6, 354 tables) and June (5120 tables) show online Regionals are waning.
- **Liabilities for NABC room contracts** have been negotiated down \$1.7MM. An additional \$5.4MM in penalties due to covid cancellations were avoided too.
- Demand for rooms at the Fall NABC exceed expectations. Budget and table counts being revised.
- YTD gains from Operations of 41.0MM exceeds budget by \$899K. May 2021 saw a net gain of \$70,000 compared to the budgeted loss of -\$11,000. Online play revenue was \$10,000 over budget and expenses were \$81,000 under budget.
- Sabrina Goley promoted to Administrative Coordinator and will support the Board of Directors, Board of Governors, and assist the Corporate Secretary. Sabrina reports to Linda Dunn.
- **Marketing:** Rebranding underway. 3 Websites involved: my.acbl.org, tournaments.acbl.org, and a legacy application website web3.acbl.org.
- **IT:** Updates to masterpoint engine for Charity, Grass Roots, NAPQ online. Reduced online multiplier from 1.5 to 1.25 July 1. Data Warehouse has successfully migrated to the new platform. Data analytics and dashboards available/under development. Reports will migrated from the old DB2 platform to the new Business Intelligence platform and be triaged.
- Management is addressing the backlog handling recorder complaints.
- Board of Governors passes name change. New name is the **Advisory Board** to go into effect in 2022 to be determined by Management and the Chair of the Board of Governors.

Submitted Respectfully,

Stephen Moese, Vice Chair and D11 2<sup>nd</sup> Alternate, K082411

Zoom started 6:58 PM. Rename Board of Governors Members to include District # in screen name.

Summer July 2021 Meeting called to order at 7:00 PM EDT

**Doug Couchman, Chair**

Membership meeting with presentations from Management occurred one hour prior.

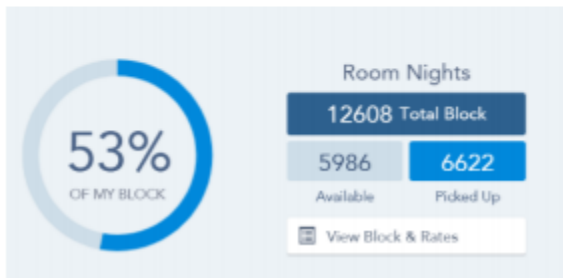
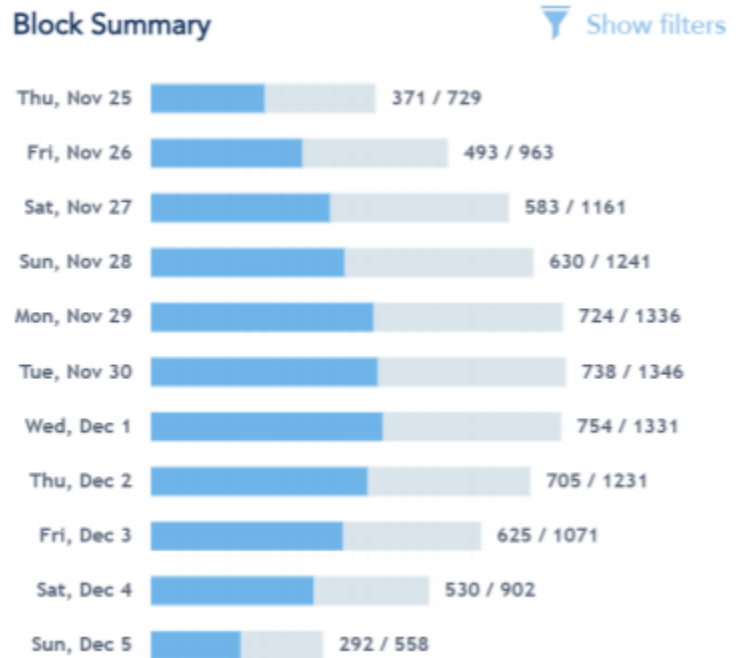
Minutes from past meetings approved unanimously.

**ACBL President Report (Georgia Heth)**

There is a revision of the mask policy, and announcement to follow later this week. If a play proves they are fully vaccinated, they won't be required to wear a mask at the tournament. Plaintiffs indicated they will appeal.

**Executive Director Report (Joe Jones)**

Management report is posted online.



**Questions**

Steve Moese D11 asked about dashboards and timeline. Joe Jones mentioned that they are in the early stages and expect to have something to share later in the year.

**Litigation Report (Linda Dunn)**

Linda reviewed the status of the lawsuit against the ACBL by Peter Markus et al. In March 2021 the court issued a pretrial opinion dismissing all claims brought by the named plaintiff and 7 of the 16 opt-in plaintiffs, and limited the claims for the remaining plaintiffs.

**Finance Report (Peyton Dodson – Director of Finance)**

Revenues are up and expenses are down.

- Tournament and club revenues strong.
- 2021 Budget Plan –

## 2021 Operations Year Ended May 31, 2021

### • Revenues

- Decrease \$101K vs budget
  - Tournament Revenue \$292K below budget
  - Club games \$201K over Budget
  - Membership dues down \$92K vs budget



## 2021 Operations Year Ended May 31, 2021

### • Expenses

- \$843K below Budget
  - Field Operations -\$182K under Budget
  - Club and Member Svcs - \$133K under budget
  - Marketing - \$248K under Budget
  - Meeting services - \$69K over budget
  - Information Technology - \$240K under budget



## 2021 Operations Year Ended May 31, 2021

### • Change in Net Assets

- Gain from operations of \$899K
  - \$742K better than Budget



## Balance Sheet at May 31, 2021

- Operating Cash at \$5.9MM
  - \$1.7MM Restricted cash
- Investments totaled \$7.8MM
- Net Assets increased \$875K since 12/31/2020



# 2021 Capital Expenditures

- \$87.5K approved budget
- Actual expenditures
  - None as of May 31, 2021



## Report from the Chair

Discussion Item – Reopening Face-to-Face Bridge. Not quite ready with all the details. Changes to take place in the policy for online play.

Discussion item – require member number for all club play for MPs. Tabled for now based on Board of Governors input.

Quorum confirmed 7:19 PM EDT

Doug mentioned that future motion reports to the Board of Governors will include the vote totals from the Board of Directors.

## Board Motions

ID	Subject	Action
C212-01	Item C212-01_AandC Report on Hearings Committee Action	Passed
C212-02	A&C CDR Revisions – clarifying rules pertaining to online play.	Passed
C212-02	Change NAP Prize to Subsidy	Passed
C212-04	Bylaws amendment Committee Action	Passed 1 <sup>st</sup> reading
C212-05	Codification Cleanup Finance Committee Action	Passed
C212-07	Remove Appendix 8C Gov Committee Action	Passed
C212-08	Add Sleeping rooms to Codification Gov Committee Action	Passed
C212-09	Update Codification - Board Expenses Gov Committee Action	Passed
C212-10	Reimbursement limitations Gov Committee Action – per diem & hotels. Once confirmed by Austin Fall 2021.	Passed

## Questions

Joann Sprung – What measures are in place if people do not want to wear masks at tournaments? Joe Jones: policy still being formulated. Considering a 3<sup>rd</sup> party vendor for a virtual pass. Doug C.: great deal of discussion on how to implement this. Will be worked out as we move forward. Linda Dunn: Clubs policies are theirs to manage. Their policy has nothing to do with the ACBL. LS: Who will verify that nonvaccinated players will wear a mask as required?

Martin Hirschman – Enforcement has to be rigorous.

Hugh McScheffrey D19 – Would the ACBL recognize that Canada players might be vaccinated with vaccines unapproved by the USA. Doug C.: Any member country approvals would be valid. No decisions made about vaccines approved by other non-member countries.

Peter Markus – Any attempt to mandate process and rules is a guarantee to fail. Local people will create the rules and regs that work for them. One size fits all for any one geography will fail.

Steve Moese – What motion of those posted did not pass? None. All passed.

John Dickenson – District intends to use wristbands for vaccinated players.

Anne Brenner D17 – People often lie. Need proof so people who wear face masks do so.

Dou Couchman – All Board of Governors Committees are assigned/constituted. Committee chairs pending (delegated to the committees). Intends Committees will meet live once per year in the Spring.

If we can obtain coffee for a reasonable price, there will be coffee service or the Board of Governors Meeting.

Steve Moese – asked if any other Board motions between March and July are available for sharing. Doug says there is nothing else to report to the Board of Governors.

### **Motions for Reconsideration**

None

### **Board of Governors Motions - Old Business -**

Steve Moese – Presented the task force work to change the name of the Board of Governors.

#### **Moved: That the Board of Governors change its name.**

Tony Stori Moved – Wybren Hogle seconded

Barbara Nudelman – spoke in opposition.

Gordon Bower – appreciated the document that was circulated. Governance does include reviewing actions by the Board of Directors. Wants the BOARD OF GOVERNORS to continue doing that.

Peter – Current name not descriptive of our role. Change it.

Steve Gaynor – discussed coffee for the Board of Governors – out of order.

Ron Lien – Change the name – indicates we are the conduit between membership and the Board of Directors.

Wybren Hogle – change will help membership understand what we really do.

Hugh McSheffrey – Amend to Change the name of the Board of Governors.

#### **39 in favor – 12 opposed. Motion passed.**

Susan Bailey D 12 – Moved that the Board of Governor's name be changed to Advisory Council.

Steve Moese Seconded

Martin Hirschman – Support the motion

Barb Doran – Likes Advisory Council.

Gordon Bower – like Advocacy Council better. An important part of our mission is to be a conduit to our members.

Peter Jargowski D9 – Council is an advisory Board of Directorsy – name is redundant.

Ron Lien – Advocacy is a better term than advisory.

Nance Lodge – Name needs to include representative because that is what we do. Should take time to think about this and work with additional thoughts.

Roger Smith D21 – If we like this we can vote. If controversial then we can send it back to the committee.

How many in favor of the proposal. If not then we need to choose another.

Doug C – Informal poll first.

Wybren Hogle – like Advisory. Most members will understand it better. Can we add membership in the title.

Doug C: Schedule of this meeting set months ago – a number of people wrote that they're playing in bridge activities and were not able to be at this meeting. About a dozen people contacted Doug.

Jerry Thorpe D19 -

25-14 – Majority.

Betty Starzec called the question.

#### **37 in favor – 12 opposed. Motion passed.**

## **Board of Governors Motions - New Business**

No motions

Doug Couchman – straw poll about meeting schedules. This meeting interferes with a Bridge event. Possibility that we can use the special meeting to review the Board of Director’s agenda. Or, we can prepare our own motions for presentation at the Advisory Council/Board of Governor’s meeting.

Brett Kunin D3 – This is important. As soon as the motion list is published, we can and should weigh in on it. As for our own motions we can just present them at our meetings.

Wybren Hogle D2 – after motions publish let’s meet so we can advise.

Doug C: – We need to have the text of the journal for a pre-meeting to be successful.

Steve M – Asked if the Board of Directors could publish the Journal two weeks earlier to allow time for both activities.

Bob Heller – If we meet after the Journal has been done, it’s too late to change anything. Motions after the journal deadline are difficult to get on agenda and are frowned upon.

Georgia Heth. – Getting the Journal done earlier is not reasonable. It requires changing the regulations. Board could get motions much more quickly to the Board of Governors. If the Board of Governors could meet more than two weeks before the Meeting then committees will be able to hear the input from the Board of Governors.

Bob Heller – I believe people can be happy with that. Looks like a win-win. Journal deadline 30 days out, then our meeting 20 days out would be really good.

Poll: 30 hands in favor. Done.

Steve Moese – Treat Motions (governance) separately from business proposals so that the Motion Committee is not encumbered with the business proposals.

Doug C – We will be meeting in person at the Austin NABC. Hope to see everyone there.

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## **Other New Business**

Sandy Demartino moved the Board of Governors recognize new life masters.

Adjourned at 8:31 PM EST by Doug Couchman, Chair.

Respectfully Submitted,

Steve Moese

D11 Board of Governors 1<sup>st</sup> Alternate Representative

Board of Governors Vice Chair